

TABULATION OF BIDS

Schedule: A
 Project No.: NPS-GRSM 1A27,B18
 Project Name: GUARDRAIL REPLACEMENT ALONG NEWFOUND GAP ROAD AND OTHER ROADS

State: TN
 County: SEVIER(TN);SWAIN(NC)
 GREAT SMOKY MOUNTAINS NATIONAL

Opened at: Sterling, VA
 By: Aron Reif
 Date: 07/17/01

I certify that this Bid Tabulation accurately reflects the bids received and publicly opened for this solicitation.

Signed: Aron Reif

Title: Highway Engineer Date: 8/15/01

Contract Awarded to: Highway Markings, Inc. Date: 8/28/01

Contractor	Bid Amount	Responsive
HIGHWAY MARKINGS, INC. (CORRECTED) 8311 CAPPOCK ROAD CORRYTON, TN 37721	556,713.75	
IRON HORSE, LTD 17 OTIS STEWARD ROAD PICAYUNE, MS 39466	690,947.05	
LU, INC. 430 PARK STREET KINGSTON SPRINGS, TN 37082	806,575.35	
Engineer's Estimate	650,000.00	

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BID TOTAL CHECK PASS

Bidder	Bidder's Bid Amount	Computed Bid Amount	Error
HIGHWAY MARKINGS, INC. (CORRECTED)	556,713.75	556,713.75	
IRON HORSE, LTD	690,947.05	690,947.05	
LU, INC.	785,515.35	806,575.35	***

The apparent low bidder is 14 % below the engineer's estimate.

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Item No.	Item Unit	Item Description	Quantity	Unit Price	Amount
15101	LPSM	MOBILIZATION			
		HIGHWAY MARKINGS, INC. (CORRECTED)	ALL	10,000.00	10,000.00
		IRON HORSE, LTD		15,000.00	15,000.00
		LU, INC.		139,000.00	139,000.00
		ENGINEER'S ESTIMATE		35,760.00	35,760.00
15201	LPSM	CONSTRUCTION SURVEY AND STAKING			
		HIGHWAY MARKINGS, INC. (CORRECTED)	ALL	5,000.00	5,000.00
		IRON HORSE, LTD		33,284.75	33,284.75
		LU, INC.		7,875.00	7,875.00
		ENGINEER'S ESTIMATE		5,000.00	5,000.00
15703	LNFT	SILT FENCE (wire-backed)			
		HIGHWAY MARKINGS, INC. (CORRECTED)	3,000	3.50	10,500.00
		IRON HORSE, LTD		13.04	39,120.00
		LU, INC.		4.90	14,700.00
		ENGINEER'S ESTIMATE		4.00	12,000.00
20302WC	LNFT	REMOVAL OF GUARDRAIL, TIMBER			
		HIGHWAY MARKINGS, INC. (CORRECTED)	5,650	6.50	36,725.00
		IRON HORSE, LTD		13.50	76,275.00
		LU, INC.		11.75	66,387.50
		ENGINEER'S ESTIMATE		4.50	25,425.00
30305A	LNFT	SHOULDER RECONDITIONING			
		HIGHWAY MARKINGS, INC. (CORRECTED)	6,250	7.50	46,875.00
		IRON HORSE, LTD		9.00	56,250.00
		LU, INC.		5.00	31,250.00
		ENGINEER'S ESTIMATE		7.00	43,750.00
30501	TON	AGGREGATE-TOPSOIL COURSE			
		HIGHWAY MARKINGS, INC. (CORRECTED)	100	125.00	12,500.00
		IRON HORSE, LTD		65.00	6,500.00
		LU, INC.		150.00	15,000.00
		ENGINEER'S ESTIMATE		30.00	3,000.00
61701H	LNFT	GUARDRAIL SYSTEM SBTB			
		HIGHWAY MARKINGS, INC. (CORRECTED)	6,250	55.75	348,437.50
		IRON HORSE, LTD		57.91	361,937.50
		LU, INC.		55.32	345,750.00
		ENGINEER'S ESTIMATE		70.00	437,500.00

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Item No.	Item Unit	Item Description	Quantity	Unit Price	Amount
61703	LNFT	REMOVING AND RESETTING GUARDRAIL			
		HIGHWAY MARKINGS, INC. (CORRECTED)	610	27.50	16,775.00
		IRON HORSE, LTD		22.20	13,542.00
		LU, INC.		27.56	16,811.60
		ENGINEER'S ESTIMATE		15.00	9,150.00
62518	SQYD	TURF ESTABLISHMENT			
		HIGHWAY MARKINGS, INC. (CORRECTED)	6,900	1.75	12,075.00
		IRON HORSE, LTD		1.20	8,280.00
		LU, INC.		4.50	31,050.00
		ENGINEER'S ESTIMATE		2.00	13,800.00
62901A	SQYD	EROSION CONTROL MAT TYPE 1			
		HIGHWAY MARKINGS, INC. (CORRECTED)	6,900	3.25	22,425.00
		IRON HORSE, LTD		1.03	7,107.00
		LU, INC.		12.35	85,215.00
		ENGINEER'S ESTIMATE		4.00	27,600.00
63506A	EACH	CONE, TYPE A			
		HIGHWAY MARKINGS, INC. (CORRECTED)	52	20.00	1,040.00
		IRON HORSE, LTD		20.00	1,040.00
		LU, INC.		35.00	1,820.00
		ENGINEER'S ESTIMATE		40.00	2,080.00
63507	SQFT	CONSTRUCTION SIGN			
		HIGHWAY MARKINGS, INC. (CORRECTED)	315	19.75	6,221.25
		IRON HORSE, LTD		134.00	42,210.00
		LU, INC.		8.75	2,756.25
		ENGINEER'S ESTIMATE		14.00	4,410.00
63508B	EACH	DRUM, TYPE B			
		HIGHWAY MARKINGS, INC. (CORRECTED)	60	50.00	3,000.00
		IRON HORSE, LTD		105.68	6,340.80
		LU, INC.		70.00	4,200.00
		ENGINEER'S ESTIMATE		70.00	4,200.00
63509	HOUR	FLAGGER			
		HIGHWAY MARKINGS, INC. (CORRECTED)	1,300	15.60	20,280.00
		IRON HORSE, LTD		15.60	20,280.00
		LU, INC.		15.60	20,280.00
		ENGINEER'S ESTIMATE		12.25	15,925.00

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Item No.	Item Unit	Item Description	Quantity	Unit Price	Amount
63521A	EACH	WARNING LIGHT, TYPE A			
		HIGHWAY MARKINGS, INC. (CORRECTED)	8	50.00	400.00
		IRON HORSE, LTD		45.00	360.00
		LU, INC.		45.00	360.00
		ENGINEER'S ESTIMATE		250.00	2,000.00
63521B	EACH	WARNING LIGHT, TYPE B			
		HIGHWAY MARKINGS, INC. (CORRECTED)	16	100.00	1,600.00
		IRON HORSE, LTD		100.00	1,600.00
		LU, INC.		45.00	720.00
		ENGINEER'S ESTIMATE		200.00	3,200.00
63521C	EACH	WARNING LIGHT, TYPE C			
		HIGHWAY MARKINGS, INC. (CORRECTED)	52	55.00	2,860.00
		IRON HORSE, LTD		35.00	1,820.00
		LU, INC.		450.00	23,400.00
		ENGINEER'S ESTIMATE		100.00	5,200.00